



International Sales Representative (all genders)

ATIS systems is an independent, privately-owned company of long tradition. We are headquartered in Bad Homburg, near Frankfurt am Main, Germany, and for many years we have been working in the telecommunications sector, specializing in the fields of recording and analysis technology. A key technology partner for network providers, network equipment providers and law enforcement agencies, we are exceedingly well-placed in the market.

Your challenging new tasks include:

- Management of the entire structured sales process, including contract negotiations and conclusions
- Recognizing and addressing customer requirements
- Providing impulses for sales, marketing and product strategies to expand existing and open up new markets
- Creating sales documents (presentations, brochures ...)
- Participations in fairs and events
- Systematic market observation

Your qualifications - extensive know-how and hands-on experience:




- Professional experience in the sales of technical products / software would be ideal
- A dynamic sales personality
- Industry knowledge would be ideal
- Willingness to travel nationally and internationally
- Excellent English and good French skills both written and spoken
- Strong customer orientation, negotiating skills and ability to conclude contracts
- A high degree of personal initiative and open, profitable communication
- A structured way of working and enjoyment of team work

The benefits we offer - attractive and full of perspective:

- A modern and future-proof job in a midsize company of long tradition.
- A close team whose members work as a well-established unit.
- A challenging and interesting position with a lot of personal responsibility.
- Interesting options of continuing professional education.
- Flexible working hours, flat organization and a pleasant work climate.
- A long-term personal perspective with an attractive, performance-based salary

Look ahead with us and send us your application preferably via email and including your salary expectation and availability.

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