

ATIS systems is an independent, privately owned company of long tradition. We are headquartered in Bad Homburg, near Frankfurt am Main, Germany, and for many years we have been working in the telecommunications sector, specialising in the fields of recording and analysis technology. A key technology partner for network providers, network equipment providers and law enforcement agencies, we are well-placed in the market.

For our team we are recruiting a

Sales Representative International (m/f/o)

Your challenging new tasks include:

- Managing the entire structured sales process incl. contract negotiations and deals
- Recognizing and answering customer demands
- Ideas for sales, marketing and product strategies for the expansion of existing markets and the opening of new markets
- Creation of marketing material (presentations, flyers, ...)
- Attending trade fairs and events
- Systematic market monitoring

Your qualifications - extensive know-how and hands-on experience:

- Work experience in selling technical products /Software is a plus
- Dynamic sales personality
- Industry knowledge is a plus
- Willingness to travel within Germany and abroad
- Excellent command of English and good knowledge of French, both written and spoken
- Strong customer-orientation and negotiating and trading skills
- High level of initiative and open, profit-building communication
- Well-structured team player

What we offer:

- Interesting assignments in international project teams.
- A safe job in a company of long tradition.
- A challenging position that allows for professional development.
- A long-term personal perspective with an attractive, performance-based salary.

Look ahead with us and apply via:

ATIS systems GmbH
Personalabteilung
Justus-von-Liebig-Str. 5
61352 Bad Homburg, Germany

personal@atis-systems.com